



MEDICAID EXPANSION: WHAT PROVIDERS NEED TO KNOW

Medicaid Expansion is Here!

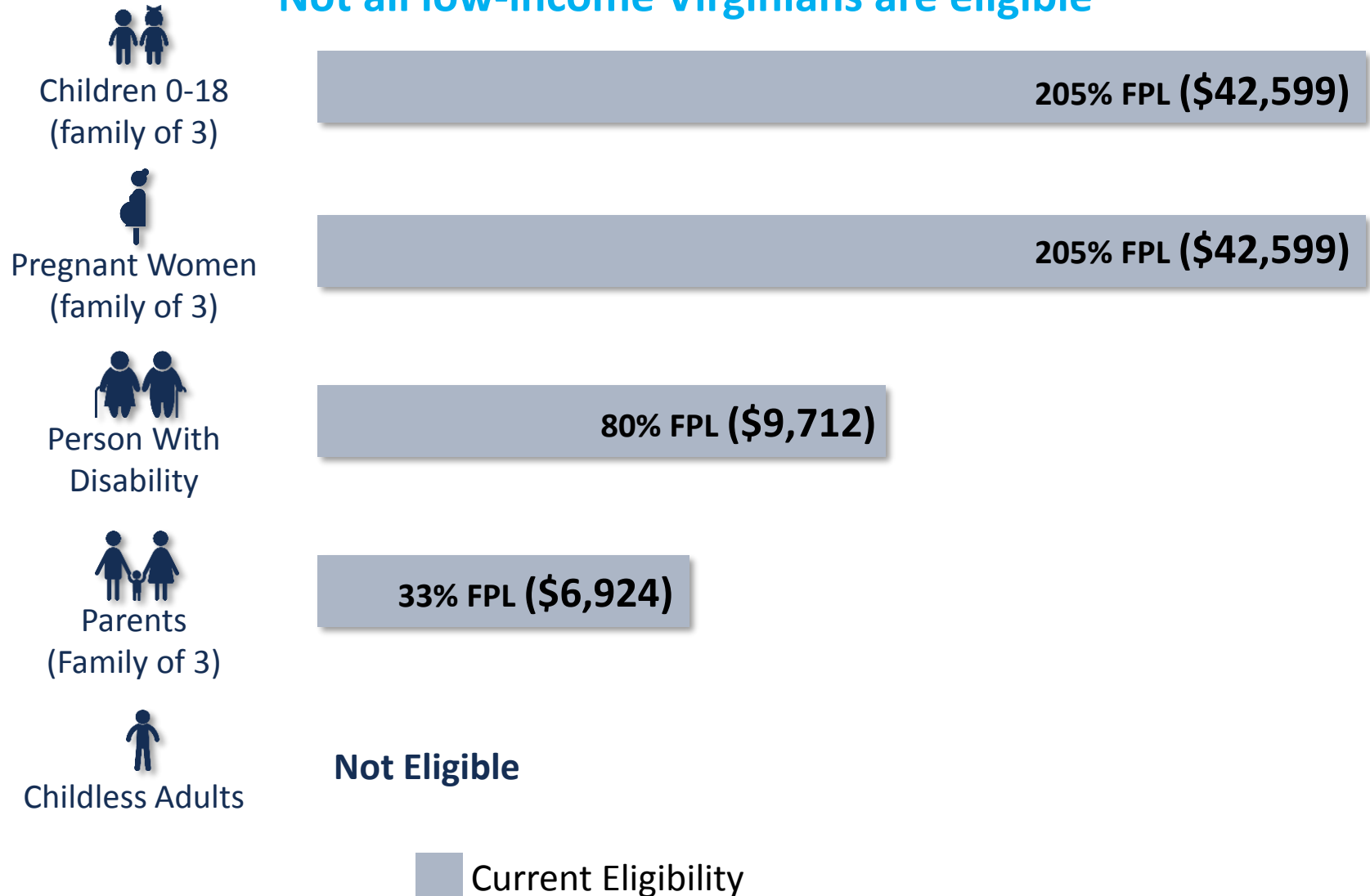
- **The rules have changed.** More Virginians will be eligible for coverage beginning **January 1, 2019.**
- Up to 400,000 more low-income Virginia adults will enroll in quality, low- and no-cost health coverage
- People working in retail, construction, childcare, landscaping, food service or other jobs that do not offer health insurance may be eligible



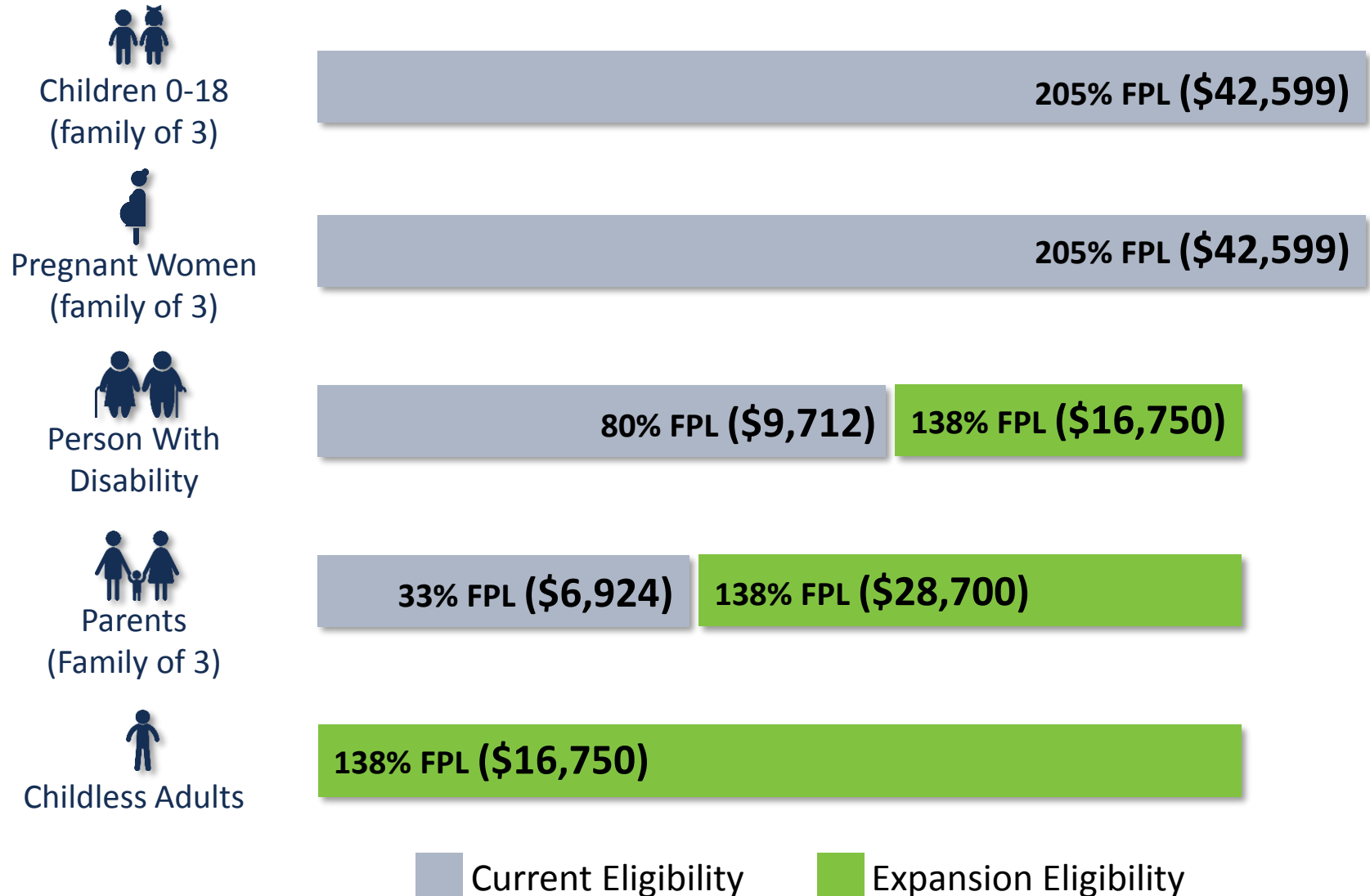
Applications for new adult coverage are now being accepted!

Who Qualified for Virginia Medicaid Before Expansion?

Not all low-income Virginians are eligible



Who Qualifies for Virginia Medicaid Under Expansion?



Overview of Medicaid Expansion Requirements

The 2018 Appropriations Act directs DMAS to implement new coverage for adults and transform coverage

State Plan Amendments, contracts, or other policy changes

Implement new coverage for adults with incomes up to 138% FPL and implement early reforms for newly eligible individuals

§ 1115 Demonstration Waiver

Implement required reforms that transform the Medicaid program for certain individuals

DMAS is working in parallel and will submit a § 1115 Waiver while awaiting CMS approval of State Plan Amendments

State Law Requires Waiver Changes

Budget Bill - HB5002 (Chapter 2)

Bill Order • Office of Health and Human Resources • Item 303

Home About Us Contact Us FAQ PDF Email

Department of Medical Assistance Services

Item 303

FY2014 - FY2015	FY2014 - FY2015
\$11,249,056,147	\$12,993,105,696
\$123,671,762	\$110,694,442
\$134,087,172	\$14,571,748
\$8,016,335,481	\$9,247,271,707
\$1,219,307,428	\$1,307,328,752
\$1,055,661,304	\$2,317,539,049
\$4,695,022,550	\$4,775,533,889
\$752,219,145	\$1,070,819,016
\$5,905,014,474	\$7,146,754,793

Medicaid Program Services (46600)

- Reimbursements to State-Owned Mental Health and Intellectual Disabilities Facilities (46607)
- Reimbursements for Behavioral Health Services (46608)
- Reimbursements for Medical Services (46609)
- Reimbursements for Long-Term Care Services (46610)
- Payments for Healthcare Coverage for Low-Income Uninsured Adults (46611)

Fund Sources:

- General
- Dedicated Special Revenue
- Federal Trust

Authority: Title 21.1, Chapters 9 and 10, Code of Virginia, P.L. 89-97, as amended; Title 21.1, Chapter 10, Code of Virginia.

- A. Out of this appropriation, \$61,835,581 the first year and \$55,547,221 the second year from the federal trust fund shall be provided for reimbursement to the institutions within the Department of Behavioral Health and Developmental Services.
- B.1. Included in this appropriation is \$71,773,601 the first year and \$76,085,569 the second year from nongeneral funds and \$90,961,360 the first year and \$95,874,328 the second year from nongeneral funds to reimburse the University of Virginia Commonwealth University Health System for indigent health care costs. This funding is composed of disproportionate share hospital (DSH) payments, indirect medical education (IME) payments, and any Medicaid profits realized by the Health System. Payments made from the federal DSH fund shall be made in accordance with 42 USC 1396c-4.
- C. Included in this appropriation is \$43,534,559 the first year and \$45,391,756 the second year from the general fund and \$38,069,328 the first year and \$40,106,034 the second year from nongeneral funds to reimburse the University of Virginia Health System for indigent health care costs. This funding is composed of disproportionate share hospital (DSH) payments, indirect medical education (IME) payments, and any Medicaid profits realized by the Health System. Payments made from the federal DSH fund shall be made in accordance with 42 USC 1396c-4.
- D. The general fund amounts for the state services hospitals have been reduced to mirror the general fund impact of reduced and no inflation for inpatient services in prior years. It also includes reductions associated with prior year indigent care reductions. However, the nongeneral funds are appropriated. In order to receive the nongeneral funds in excess of the amount of the general fund appropriated, the health systems shall certify the public expenditures.



Work and Community Engagement



Premiums, Co-Payments, Health and Wellness Accounts



Housing and Employment Supports Benefit

New Adult Coverage Uses Current Health Plans

Coverage will be provided for most individuals through the Medallion 4.0 and Commonwealth Coordinated Care Plus (CCC Plus) managed care programs

aetna[®]

Aetna Better Health[®] of Virginia



Anthem. HealthKeepers Plus
Offered by HealthKeepers, Inc.

Magellan
COMPLETE CARE[®]

OptimaHealth[®] 

 **UnitedHealthcare**[®]
Community Plan

 **VirginiaPremier**[™]
Powered by **VCU Health**

Medicaid's six current health plans will serve the new adult members






What Services are Covered?

New enrollees will receive coverage for all Medicaid covered services including evidence-based, preventive services

- Doctor, hospital and emergency services, including primary and specialty care
- Prescription drugs
- Laboratory and X-ray services
- Maternity and newborn care
- Home health services
- Behavioral health services, including addiction & recovery treatment services (ARTS)
- Rehabilitative services, including physical, occupational and speech therapies
- Family planning services
- Medical equipment and supplies
- Preventive and wellness services, including annual wellness exams, immunizations, smoking cessation and nutritional counseling
- Managed Care Organization case management/care coordination services
- Transportation to Medicaid-covered services when no alternatives are available
- And more

Enrollment Pathways

The new adult population will enroll in coverage through a variety of enrollment pathways, including streamlined enrollment processes

 Transition to Full Benefit Medicaid Limited Benefit Programs	GAP (Governor's Access Plan) Adults 21 to 64 years of age with Severe Mental Illness (SMI) Plan First Family planning services ≤ 138% FPL
 Express Application	SNAP beneficiaries Supplemental Nutrition Assistance Program formerly know as Food Stamps Parents of Child(ren) enrolled in Medicaid
 Transition to Virginia Medicaid	Individuals currently enrolled in a qualified health plan (QHP) from the Federally-facilitated Exchange (FFE), also known as the Marketplace or Healthcare.gov
 Priority Populations	Uninsured individuals served through other systems of care
 General Public	Newly eligible adults not captured in Streamlined Enrollment groups

Enrollment Plan for Priority Populations

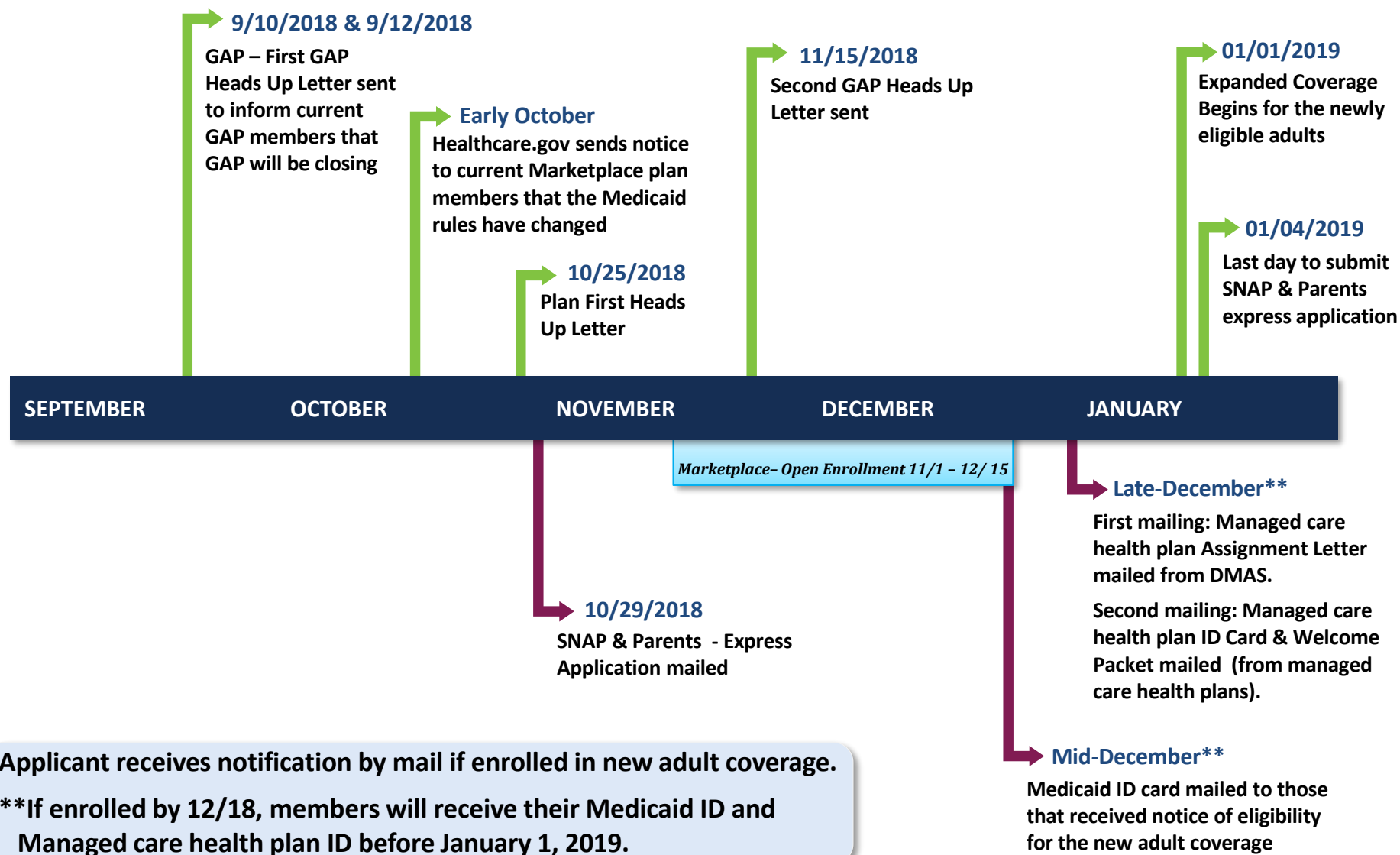
DMAS will use a targeted approach to support enrollment of uninsured populations served through other systems of care

POPULATION	TARGETED APPROACH
Community Service Boards (CSBs)	<ul style="list-style-type: none">• Targeted training on Common Help for application submission• Potential data share agreement for targeted assistance• DMAS and CSB Executives will have a series of meetings, including one meeting with health plans• Designated DMAS Contact for CSB questions: Donna Boyce, donna.boyce@dmass.virginia.gov
Department of Corrections (DOC) and local and regional jails	<ul style="list-style-type: none">• Centralized Cover Virginia Unit for DOC Case Management and local and regional jails• Begin telephonic applications 11/1/2018
Virginia Department of Health- Ryan White Grantees	<ul style="list-style-type: none">• Targeted training on streamlined enrollment and QHP transition• Potential data share agreement for targeted assistance
Hospital Indigent Care Programs	<ul style="list-style-type: none">• Targeted training on streamlined enrollment






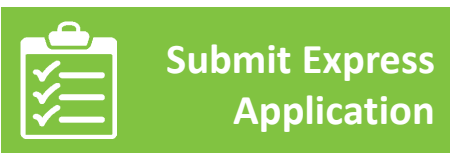

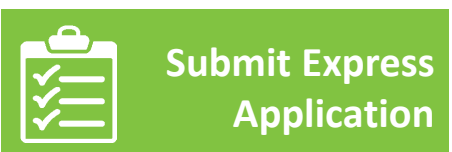
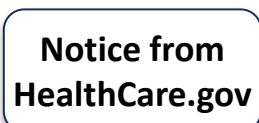

Targeted training and coordination with other entities supports enrollment of these priority populations

Enrollment Pathways

Enrollment Communications Timeline



Summary of Streamlined Enrollment Letters

Group	Letter	Action Needed to Expedite Enrollment	
GAP Members			No action needed to enroll in full Medicaid benefits
Plan First Members			No action needed to enroll in full Medicaid benefits
SNAP Beneficiaries			Submit Express Application (via phone or mail) by 01/04/19 for expedited enrollment
Parents of Enrolled Children			Submit Express Application (via phone or mail) by 01/04/19 for expedited enrollment
Marketplace Plan Member			Log into your healthcare.gov account, then update and submit your 2019 application between 11/01/18 and 12/15/18

If you have questions about streamlined enrollment processes for an individual: Call Cover Virginia at 1-855-242-8282 (TDD: 1-888-221-1590), go online to www.commonhelp.virginia.gov, or visit your local Department of Social Services

Help Support the Streamlined Enrollment Process



Encourage members to look out for the **YELLOW** envelope mailing from DMAS or Virginia Medicaid



Help members complete and submit Express Applications by January 4, 2019 through any of these methods:

- ✓ Mail in the enclosed, pre-paid envelope
- ✓ Call Cover Virginia: 1-855-242-8282 (TDD: 1-888-221-1590)
- ✓ Go online to Common Help: <https://commonhelp.virginia.gov/>



What if an individual believes he/she received a letter, but may have lost it?

- **CALL COVER VIRGINIA (1-855-242-8282) to verify**
- Recipients of Express Applications (i.e. SNAP & Parents of Child(ren) Enrolled in Medicaid) are selected based on eligibility requirements

How to Apply for Medicaid Coverage



Individuals not captured in the streamlined enrollment groups may still apply for Medicaid coverage, including the new adult coverage, through any of the following:



Call the Cover Virginia Call Center at 1-855-242-8282 (TDD: 1-888-221-1590)



Complete an online application at Common Help:
www.commonhelp.virginia.gov



Complete an online application at The Health Insurance Marketplace:
www.healthcare.gov



Mail or drop off a paper application to your local Department of Social Services (mailing may take longer than other methods of applying.)
Find your nearest local Department of Social Services by visiting:
<http://www.dss.virginia.gov/localagency/index.cgi>



Call the Virginia Department of Social Services Enterprise Call Center at 1-855-635-4370 (if you also want to apply for other benefits)

Applications for new adult coverage are now being accepted!

Cover Virginia Website



1-855-242-8282



Important Tax Information | Partners | Resources

- Programs
- Apply
- Already Enrolled
- Marketplace
- Need Help?
- Health Plans
- News



Coming Soon: New Health Coverage for Adults

Beginning January 1, 2019, more adults living in Virginia will have access to quality low cost health coverage. Eligibility is based on income, with a single adult making up to \$16,754, or a family of three making up to \$28,677, qualifying for coverage. **Get more information here.**

Welcome to Cover Virginia!

On this website you can learn about Virginia's Medicaid and FAMIS programs for children, pregnant women and adults. You can also get information about health insurance options available through the Federal Marketplace. You can apply online or search for someone who can assist you with your application.

To begin, use the screening tool on the Eligibility page to get connected to the right health care coverage for you and your family.



The rules have changed.

Check out new quality low cost health coverage options coming soon for adults.

Health Insurance Marketplace



Eligibility



Apply



Renew

Cover Virginia Website: New Adult Coverage Webpage

Virginia's New Health Coverage for Adults

Beginning January 1, 2019, more adults in Virginia will have access to quality, low-cost health insurance. Thousands of Virginians aged 19-64 will soon be able to get the health care they need so they don't have to worry about getting sick or having an accident.

Who Qualifies for Virginia Medicaid?

	Childless Adult	Parent (family of 3)	Person with Disability
Currently:	Not Eligible	Eligible with annual income at or below \$6,900	Eligible with annual income at or below \$9,700
Beginning 2019:	Eligible with annual income at or below \$16,754	Eligible with annual income at or below \$28,677	Eligible with annual income at or below \$16,754

You may be eligible if you make less than:

Family Size	Yearly*	Monthly*
1	\$16,754	\$1,397
2	\$22,715	\$1,894
3	\$28,677	\$2,391
4	\$34,638	\$2,887
5	\$40,600	\$3,384
6	\$46,562	\$3,881
7	\$52,523	\$4,378
8	\$58,485	\$4,875

Do you qualify for health benefits? Check out the **Eligibility Screening Tool** to see if you may be eligible.*

*This tool is only for the purpose of estimating eligibility. Actual eligibility cannot be determined until the time when you apply.

HELPFUL INFORMATION

RESOURCES FOR ADVOCATES

Please visit the [Advocates page](#) for helpful resources that can assist you with outreach.

Some adults may already be eligible for other Medicaid programs that offer limited benefits. Visit the [Eligibility](#) page to see if you qualify. If you do qualify for a limited benefit program now, you may still be eligible for the new Medicaid coverage with full benefits that begins on January 1, 2019.



COMMON CORE FORMULARY (CCF)

What is the Common Core Formulary?

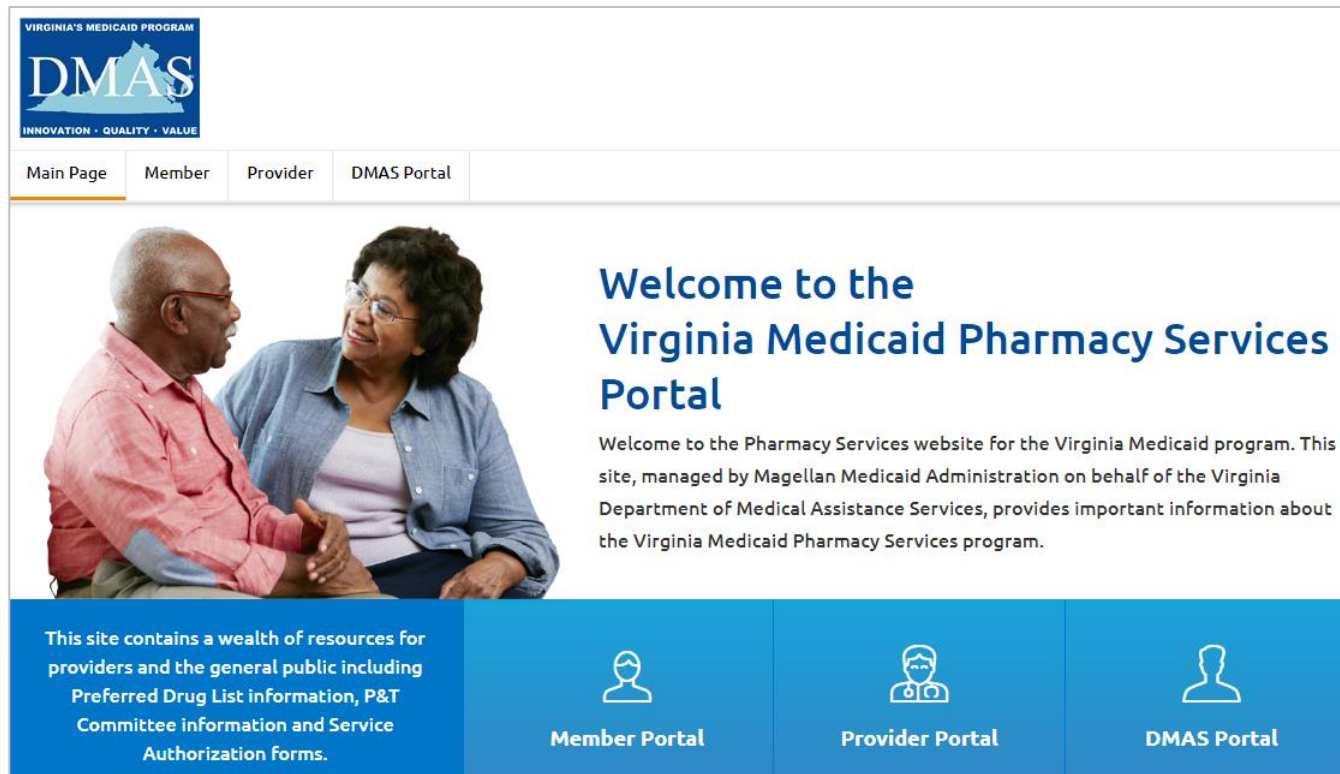
- ✓ The Common Core Formulary (CCF) is a list of “preferred” drugs on the DMAS Preferred Drug List (PDL)
- ✓ ALL Medicaid health plans are required to cover all drugs on the CCF
- ✓ The CCF includes 90 common drug classes
- ✓ **Health plans cannot require additional prior authorizations (PAs) or added restrictions on CCF drugs**

Advantages for providers include increased continuity of care for patients and decreased administrative burdens for prescribers

Common Core Formulary Resources

Visit the Common Core Formulary/DMAS PDL link:

<https://www.virginiamedicaidpharmacyservices.com/>



The screenshot shows the homepage of the Virginia Medicaid Pharmacy Services Portal. At the top left is the DMAS logo with the text "VIRGINIA'S MEDICAID PROGRAM" and "INNOVATION • QUALITY • VALUE". Below the logo is a navigation bar with links: "Main Page" (highlighted), "Member", "Provider", and "DMAS Portal". The main content area features a photograph of an elderly couple on the left and a welcome message on the right. The welcome message reads: "Welcome to the Virginia Medicaid Pharmacy Services Portal" followed by a paragraph: "Welcome to the Pharmacy Services website for the Virginia Medicaid program. This site, managed by Magellan Medicaid Administration on behalf of the Virginia Department of Medical Assistance Services, provides important information about the Virginia Medicaid Pharmacy Services program." At the bottom, there is a blue banner with text on the left: "This site contains a wealth of resources for providers and the general public including Preferred Drug List information, P&T Committee information and Service Authorization Forms." and three buttons on the right: "Member Portal" (with a person icon), "Provider Portal" (with a doctor icon), and "DMAS Portal" (with a person icon).

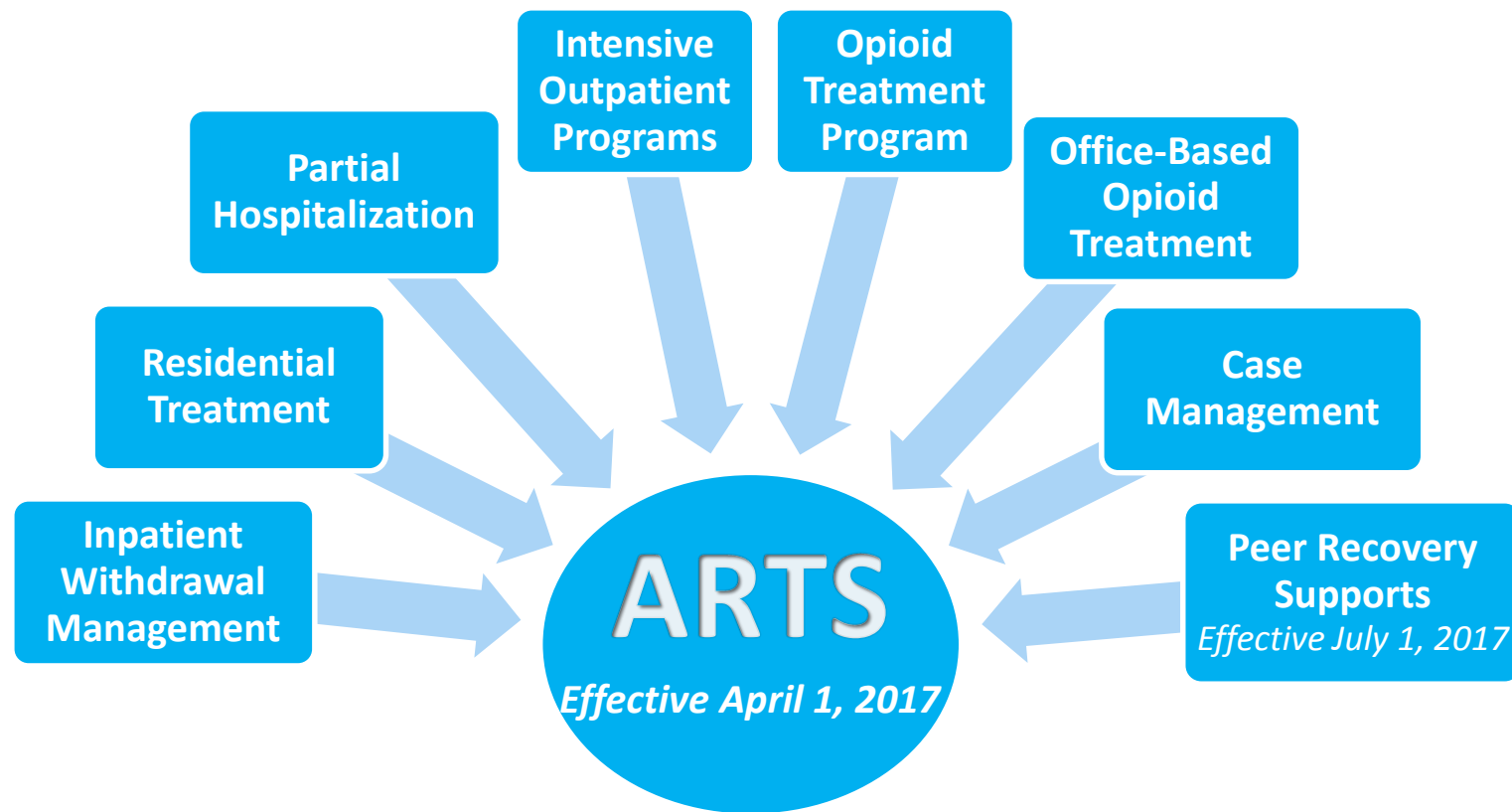
Please email questions regarding the Common Core formulary to commoncoreformulary@dmass.virginia.gov



ADDICTION AND RECOVERY TREATMENT SERVICES (ARTS) PROGRAM

Addiction and Recovery Treatment Services (ARTS): Transforming the Delivery System of Medicaid SUD Services

- All ARTS services are covered by Managed Care plans
- Magellan continues to cover community-based substance use disorder treatment services for Fee-for-Service members



ARTS offers a fully integrated physical and behavioral health continuum of care

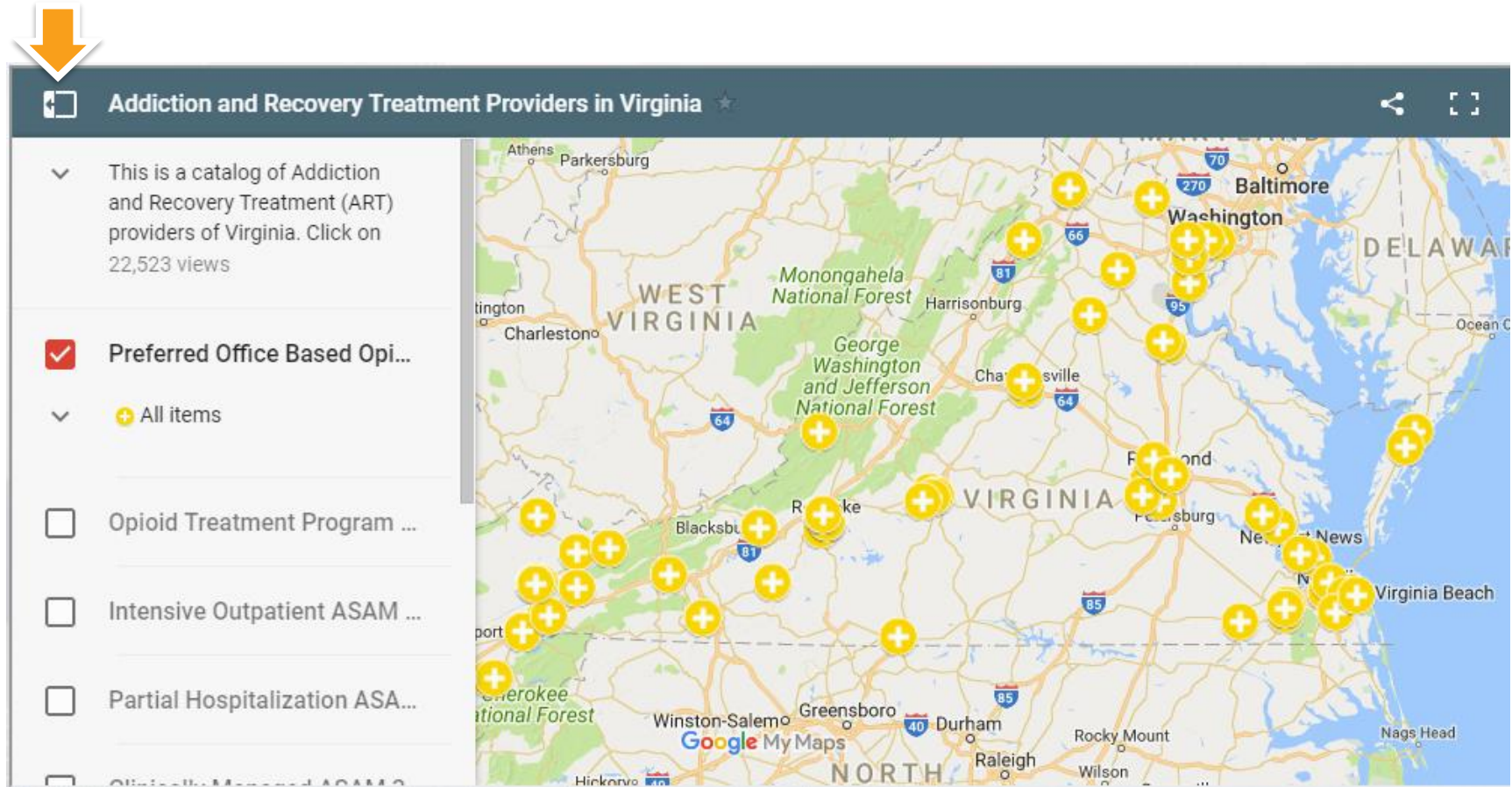
Increases in Addiction Providers Due to ARTS

Over 400 new Addiction Treatment Provider Sites in Medicaid

Addiction Provider Type	# of Providers before ARTS	# of Providers after ARTS	% Increase in Providers
Inpatient Withdrawal Management (ASAM 4.0)	Unknown	103	NEW
Residential Treatment (ASAM 3.1, 3.3, 3.5, 3.7)	4	94	↑ 2250%
Partial Hospitalization Program (ASAM 2.5)	0	16	NEW
Intensive Outpatient Program (ASAM 2.1)	49	136	↑ 178%
Opioid Treatment Program	6	39	↑ 550%
Preferred Office-Based Opioid Treatment Provider	0	97	NEW

ARTS Resources Available on the DMAS ARTS Website

Visit the DMAS ARTS website to locate providers with Google Maps:
<http://www.dmas.virginia.gov/#/arts>



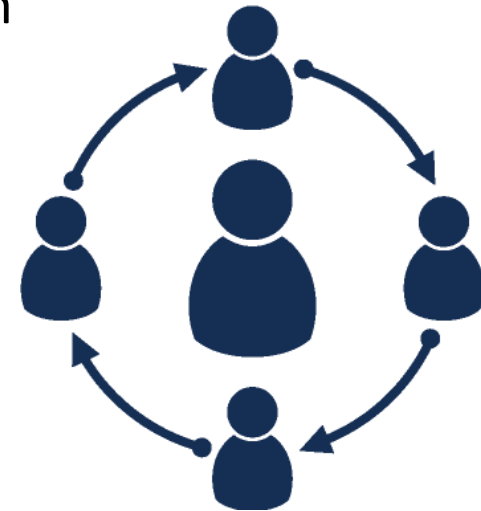
Please email questions regarding the ARTS program to sud@dmas.virginia.gov



EMERGENCY DEPARTMENT CARE COORDINATION (EDCC)

Emergency Department Care Coordination (EDCC)

- ✓ **Single, statewide technology solution** that connects all hospital EDs in Virginia, enabling integration with hospitals' electronic health records
- ✓ Facilitates **real-time** communication and collaboration
- ✓ Providers and clinical and care management staff receive alerts with **hospital admissions, discharges, and transfers, and care coordination plans**
- ✓ HIPAA-compliant
- ✓ Integration with the Prescription Monitoring Program and the Advance Health Care Directive Registry
- ✓ Managed by the Virginia Department of Health



ED Care Coordination Implementation



By June 30, 2018

Phase 1:

ALL emergency departments
& Medicaid Managed Care
Organizations



Starting July 1, 2018

Providers - primary care,
case managers, long-term
care, Community Service
Boards, Behavioral Health,
Federally Qualified Health
Centers, specialty care, etc.



By June 30, 2019

Phase 2:

Commercial, Medicare and
State Employee Health Plans



ED Care Coordination

- ✓ Medicaid providers will be prioritized for access to the system
- ✓ Data will be available for all insured patients, not just those covered by Medicaid
- ✓ Collective Medical (EDCC vendor) will need to collect some information from you about best contacts, the scope/size of your practice(s), EHR specifics, etc. They will also need you to sign a legal agreement:
 - E-mail Rachel Fried at rfried@connectvirginia.org
 - Website: <https://connectvirginia.org/>

WHAT'S NEXT?



SUMMARY AND NEXT STEPS

Summary

- Up to 400,000 Virginians may qualify for expanded Medicaid coverage, but coverage does not yet mean *access* to health care...we need you!
- New reforms, such as Common Core Formulary, will ease administrative burden for providers
- New statewide resources to increase collaboration and address needs of complex patients
 - Addiction and Recovery Treatment Services (ARTS) program
 - Emergency Department Care Coordination (EDCC)

Next Steps

If you are already accepting Medicaid patients...

- ✓ Consider opening your panel to more Medicaid patients
- ✓ Inform those who are not currently covered by Medicaid that “the rules have changed” and encourage them to apply
- ✓ Consider becoming a Provider Champion and presenting on Medicaid Expansion in your community

If you are interested in accepting Medicaid patients...

- ✓ To enroll as a DMAS fee-for-service provider, visit www.virginiamedicaid.dmas.virginia.gov to learn more
- ✓ “Pick Two” or more health plans and join their networks
 - Visit each health plan’s website to learn how

Thank you!

MCO Network Contact Information

Health Plan	Contact for Medallion 4.0 and CCC Plus	
Aetna	Jannette Anderson, 804-527-6402, NetworkDevelopmentVAContact@aetna.com	
Anthem	Jamal Matthews, 1 804-354-2178, Jamal.matthews@anthem.com	
Magellan	Kenya C. Onley, 804-366-6339, KConley@magellanhealth.com	
Optima	Annie Beck, 877-865-9075, Option 4, OptimaContract@Sentara.com	
United Health/ INTotal	Contact provider services at: CCC Plus , 877-843-4366 Medallion 4.0 , 844-284-0146 www.providerexpress.com	
Virginia Premier	Medallion 4.0: Phone: 804-819-5151 Angela Woodley, Angela.Woodley@vapremier.com , Ext. 55048 Tammy English, Tammy.English@vapremier.com , Ext. 55817	MLTSS (CCC Plus): Phone: 804-819-5151 John "Huck" Blauvelt, John.Blauvelt@vapremier.com , Ext. 54133 Shannon Wilson, Shannon.Wilson@vapremier.com , Ext. 54132

Regular Updates

Visit the Cover VA Website at www.coverva.org
or call [1-855-242-8282](tel:1-855-242-8282)
for information and regular updates



Coming Soon: New Health Coverage for Adults

Beginning January 1, 2019, more adults living in Virginia will have access to quality, low-cost health coverage.

Get more information at coverva.org



Sign up on the Cover Virginia Website to Receive Updates!

www.coverva.org

The screenshot shows the Cover Virginia website interface. At the top, the logo "COVER VIRGINIA" is accompanied by the tagline "Connecting Virginians to Affordable Health Insurance" and the phone number "1-855-242-8282". Social media icons for Facebook, Twitter, and YouTube are in the top right. A navigation bar includes links for "Programs", "Apply", "Already Enrolled", "Marketplace", "Need Help?", "Health Plans", and "News".

A green banner at the top of the main content area reads: "Coming Soon: New Health Coverage for Adults. Beginning January 1, 2019, more adults living in Virginia will have access to quality low cost health coverage. Eligibility is based on income of three making".

A white modal window is centered on the screen, featuring the Cover Virginia logo and the text: "Stay Connected. Sign up here to receive the latest news and updates from Cover Virginia." Below this text is a form with an "Email Address" input field and a blue "SUBSCRIBE" button. At the bottom of the modal are two links: "No Thanks" and "Remind Me Later".

On the left side of the page, a "Welcome to Cover Virginia" section begins with the text: "On this website you can learn about Virginia's Medicaid and FAMIS programs for children, pregnant women and adults. You can also get information about health insurance options available through the Health Insurance Marketplace. You can apply online or search for someone who can assist you with your application." Below this, it says: "To begin, use the screening tool on the Eligibility page to get connected to the right health care coverage for you and your family."

On the right side, a box with a dark blue border contains the text: "The rules have changed. Check out new quality low cost health coverage options coming soon for adults."

At the bottom of the page, the "Health Insurance Marketplace" logo is on the left. On the right, there are three icons with labels: a checkmark icon for "Eligibility", a pencil icon for "Apply", and a refresh icon for "Renew".